# **Monthly Indicators**



#### October 2019

In October, mortgage rates increased slightly from the three-year lows seen in September. While the Federal Reserve reduced the federal-funds target rate by .25%, this decline was widely expected and largely factored into mortgage rates already, which are still approximately 1% lower than this time last year. Fannie Mae is predicting that continued low rates, and possibly lower rates, are expected in 2020.

New Listings were down 20.2 percent for single family homes and 12.0 percent for Condo/TIC/Coop properties. Pending Sales decreased 4.0 percent for single family homes but increased 2.1 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.1 percent to \$1,650,000 for single family homes and 9.1 percent to \$1,325,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 13.8 percent for single family units but was up 3.0 percent for Condo/TIC/Coop units.

As we begin the slower time of year for home sales, historically low mortgage rates will continue to support buyer demand and may create additional lift to home prices as excellent affordability gives buyers the ability to offer more to secure their dream home. Throughout much of the country, the continued low level of housing inventory also continues to constrain sales activity from where it would likely be in a balanced market.

### **Monthly Snapshot**

+ 3.1% + 9.1% + 6.0%

One-Year Change in Median Sales Price Single Family

One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16



# **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	10-2016 10-2017 10-2018 10-2019	258	206	- 20.2%	2,565	2,327	- 9.3%
Pending Sales	10-2016 10-2017 10-2018 10-2019	251	241	- 4.0%	1,926	1,878	- 2.5%
Sold Listings	10-2016 10-2017 10-2018 10-2019	248	247	- 0.4%	1,850	1,791	- 3.2%
Median Sales Price	10-2016 10-2017 10-2018 10-2019	\$1,600,000	\$1,650,000	+ 3.1%	\$1,600,000	\$1,605,000	+ 0.3%
Avg. Sales Price	10-2016 10-2017 10-2018 10-2019	\$2,152,125	\$1,920,039	- 10.8%	\$1,987,999	\$2,025,234	+ 1.9%
Days on Market	10-2016 10-2017 10-2018 10-2019	24	22	- 8.3%	22	25	+ 13.6%
Active Listings	10-2016 10-2017 10-2018 10-2019	540	463	- 14.3%			
% of Properties Sold Over List Price	10-2016 10-2017 10-2018 10-2019	82.7%	82.2%	- 0.6%	81.7%	77.9%	- 4.7%
% of List Price Received	10-2016 10-2017 10-2018 10-2019	114.0%	114.3%	+ 0.3%	117.0%	113.2%	- 3.2%
Affordability Ratio	10-2016 10-2017 10-2018 10-2019	28	33	+ 17.9%	28	33	+ 17.9%
Months Supply	10-2016 10-2017 10-2018 10-2019	2.9	2.5	- 13.8%			

# **Condo/TIC/Coop Activity Overview**



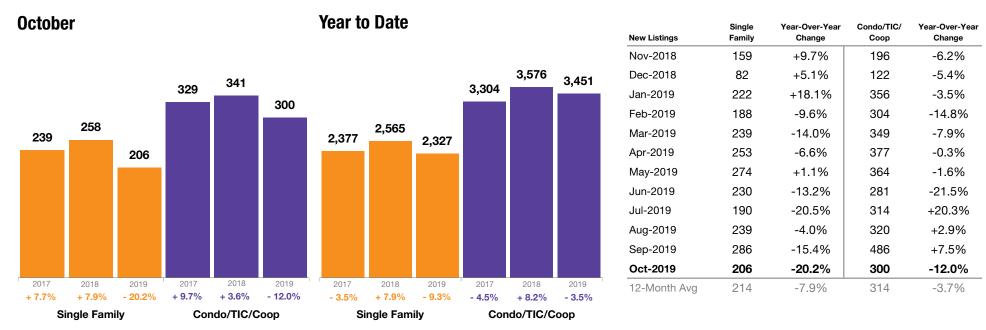
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

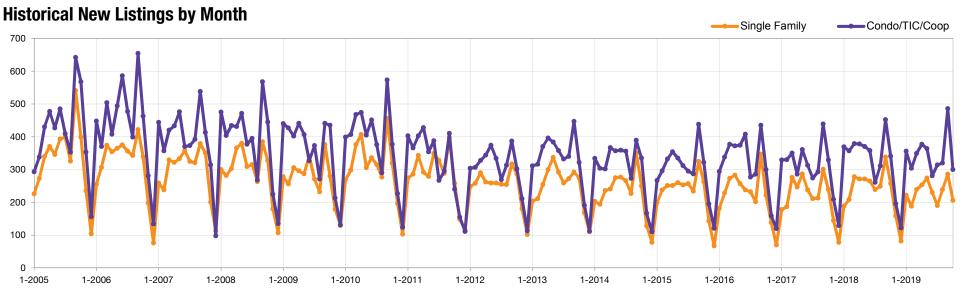
Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	10-2016 10-2017 10-2018 10-2019	341	300	- 12.0%	3,576	3,451	- 3.5%
Pending Sales	10-2016 10-2017 10-2018 10-2019	291	297	+ 2.1%	2,615	2,487	- 4.9%
Sold Listings	10-2016 10-2017 10-2018 10-2019	293	251	- 14.3%	2,560	2,354	- 8.0%
Median Sales Price	10-2016 10-2017 10-2018 10-2019	\$1,215,000	\$1,325,000	+ 9.1%	\$1,200,000	\$1,249,500	+ 4.1%
Avg. Sales Price	10-2016 10-2017 10-2018 10-2019	\$1,343,310	\$1,446,538	+ 7.7%	\$1,327,556	\$1,367,858	+ 3.0%
Days on Market	10-2016 10-2017 10-2018 10-2019	27	28	+ 3.7%	31	34	+ 9.7%
Active Listings	10-2016 10-2017 10-2018 10-2019	833	817	- 1.9%			
% of Properties Sold Over List Price	10-2016 10-2017 10-2018 10-2019	68.3%	65.3%	- 4.4%	62.3%	60.2%	- 3.4%
% of List Price Received	10-2016 10-2017 10-2018 10-2019	107.7%	106.0%	- 1.6%	106.9%	105.8%	- 1.0%
Affordability Ratio	10-2016 10-2017 10-2018 10-2019	41	48	+ 17.1%	42	51	+ 21.4%
Months Supply	10-2016 10-2017 10-2018 10-2019	3.3	3.4	+ 3.0%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



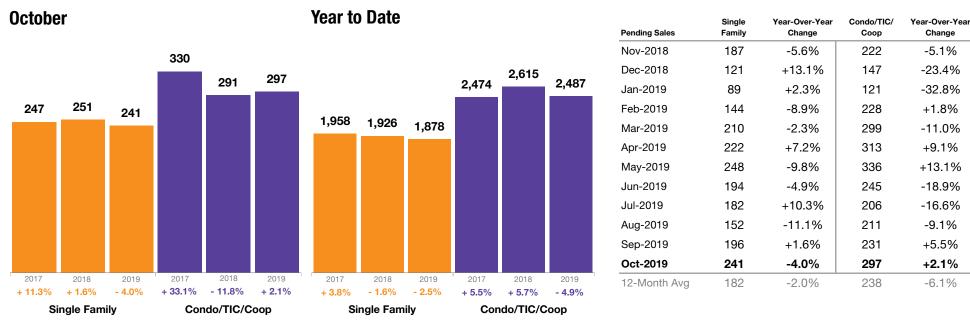


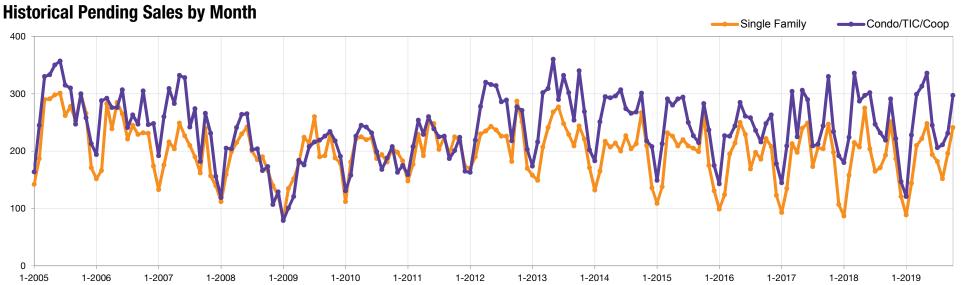


### **Pending Sales**

A count of the properties on which offers have been accepted in a given month.



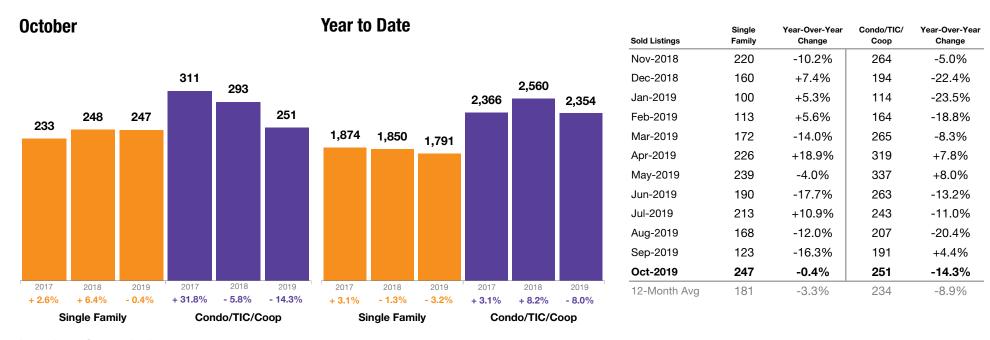


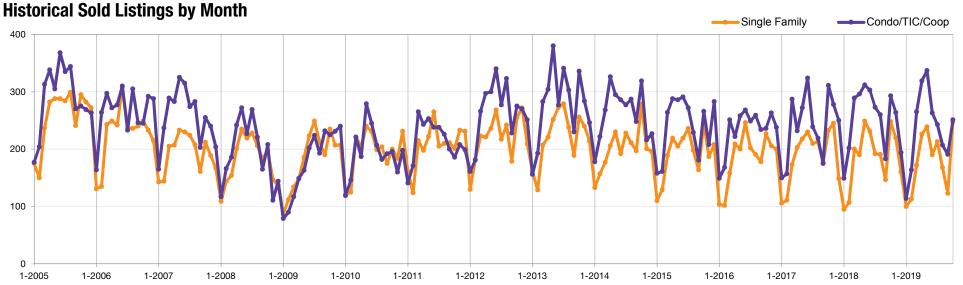


### **Sold Listings**

A count of the actual sales that closed in a given month.



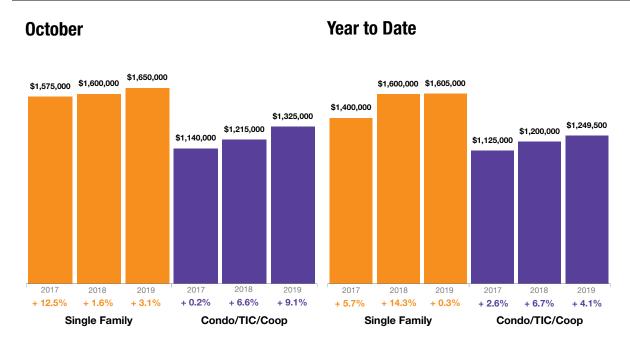




### **Median Sales Price**



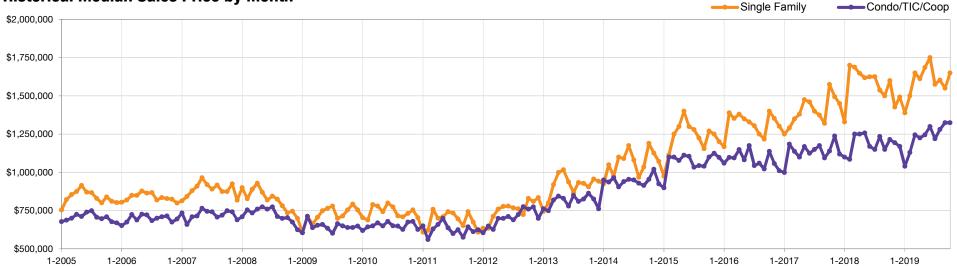




Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	\$1,427,500	-4.5%	\$1,193,625	-3.5%
Dec-2018	\$1,492,500	+2.9%	\$1,170,000	+4.5%
Jan-2019	\$1,389,000	+4.4%	\$1,040,000	-5.5%
Feb-2019	\$1,500,000	-11.8%	\$1,130,000	+4.1%
Mar-2019	\$1,650,000	-2.2%	\$1,245,000	-0.4%
Apr-2019	\$1,612,500	-2.2%	\$1,225,000	-2.0%
May-2019	\$1,685,000	+4.1%	\$1,245,000	-1.0%
Jun-2019	\$1,750,000	+7.7%	\$1,300,000	+11.1%
Jul-2019	\$1,576,000	-3.1%	\$1,220,000	+6.1%
Aug-2019	\$1,602,500	+4.2%	\$1,281,250	+3.8%
Sep-2019	\$1,550,000	+3.3%	\$1,325,000	+15.2%
Oct-2019	\$1,650,000	+3.1%	\$1,325,000	+9.1%
12-Month Avg*	\$1,600,000	+0.7%	\$1,231,500	+2.6%

<sup>\*</sup> Median Sales Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



# **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

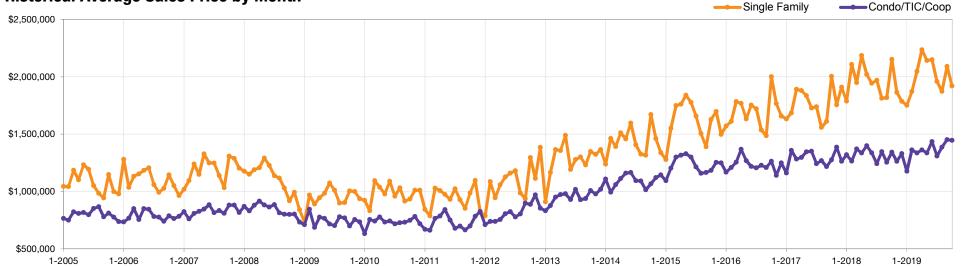


#### **October Year to Date** \$2,152,125 \$1,987,999 \$2,025,234 \$2.003.153 \$1,920,039 \$1,769,293 \$1,446,538 \$1,275,773 \$1,343,310 \$1,287,161 \$1,327,556 \$1,367,858 2017 2018 2019 2019 2018 2017 2018 2019 2017 2018 + 0.1% + 7.4% - 10.8% + 0.9% + 5.3% + 7.7% + 3.8% + 12.4% + 1.9% + 3.6% + 3.1% + 3.0% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	\$1,864,335	+6.2%	\$1,263,347	-8.9%
Dec-2018	\$1,786,072	-6.4%	\$1,329,973	+5.2%
Jan-2019	\$1,751,963	-2.0%	\$1,177,310	-10.9%
Feb-2019	\$1,871,058	-11.2%	\$1,363,140	+7.8%
Mar-2019	\$2,046,399	+5.0%	\$1,335,673	-2.6%
Apr-2019	\$2,235,456	+2.3%	\$1,363,254	+2.1%
May-2019	\$2,141,318	+6.0%	\$1,335,560	-4.5%
Jun-2019	\$2,148,466	+10.6%	\$1,435,714	+7.3%
Jul-2019	\$1,959,574	-0.5%	\$1,309,126	+5.4%
Aug-2019	\$1,872,478	+3.3%	\$1,386,808	+2.9%
Sep-2019	\$2,090,869	+15.0%	\$1,452,325	+15.6%
Oct-2019	\$1,920,039	-10.8%	\$1,446,538	+7.7%
12-Month Avg*	\$1,991,304	+1.7%	\$1,355,433	+2.1%

<sup>\*</sup> Avg. Sales Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

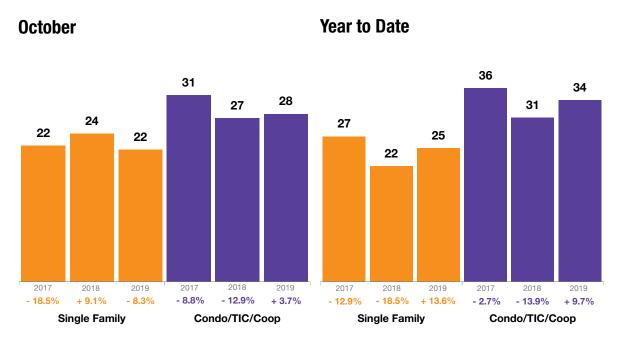
#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted in a given month.

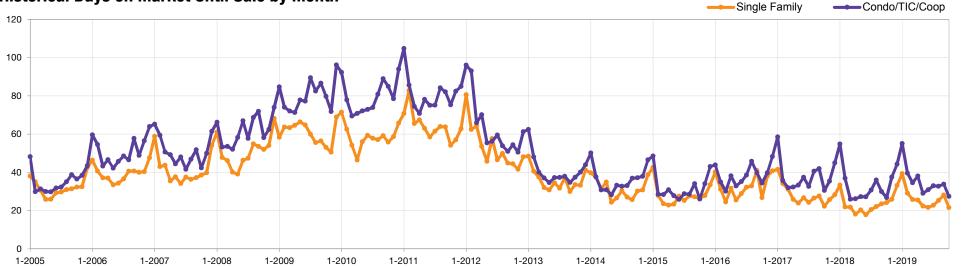




Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	26	0.0%	38	+8.6%
Dec-2018	33	+17.9%	44	-2.2%
Jan-2019	39	+18.2%	55	0.0%
Feb-2019	29	+31.8%	40	+8.1%
Mar-2019	26	+18.2%	35	+34.6%
Apr-2019	26	+44.4%	38	+46.2%
May-2019	22	+10.0%	29	+7.4%
Jun-2019	22	+22.2%	31	+14.8%
Jul-2019	23	+9.5%	33	+6.5%
Aug-2019	25	+13.6%	33	-8.3%
Sep-2019	28	+16.7%	34	+13.3%
Oct-2019	22	-8.3%	28	+3.7%
12-Month Avg*	26	+13.8%	35	+8.5%

<sup>\*</sup> Days on Market for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

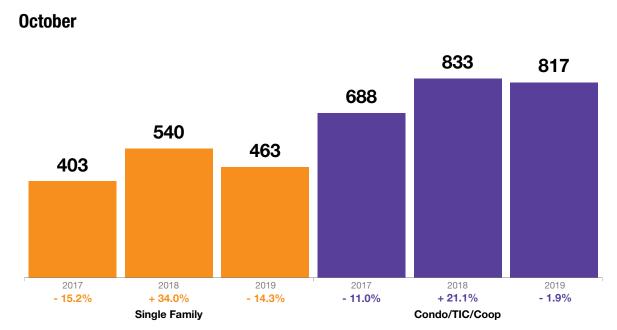
#### **Historical Days on Market Until Sale by Month**



### **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.

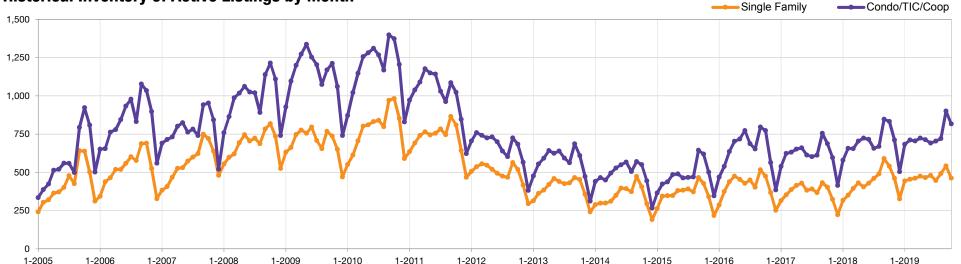




Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	462	+42.6%	712	+19.3%
Dec-2018	327	+46.0%	505	+21.7%
Jan-2019	444	+39.6%	684	+17.9%
Feb-2019	456	+29.9%	712	+8.4%
Mar-2019	462	+17.0%	706	+7.8%
Apr-2019	476	+10.2%	724	+2.8%
May-2019	466	+15.1%	714	-1.4%
Jun-2019	481	+12.1%	692	-3.4%
Jul-2019	447	-3.0%	704	+7.2%
Aug-2019	492	+0.4%	721	+7.6%
Sep-2019	542	-8.3%	901	+6.3%
Oct-2019	463	-14.3%	817	-1.9%
12-Month Avg*	460	+11.3%	716	+6.7%

<sup>\*</sup> Active Listings for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

#### **Historical Inventory of Active Listings by Month**



## % of Properties Sold Over List Price



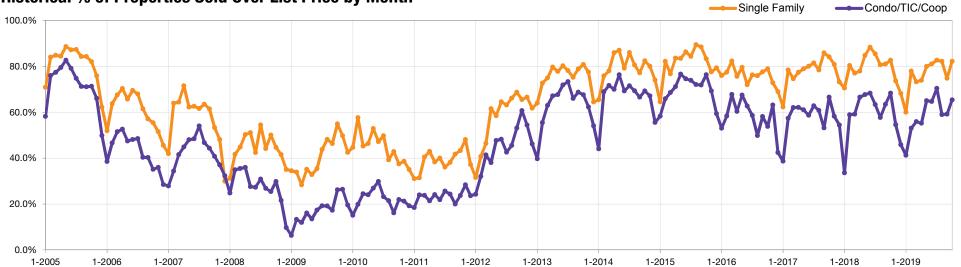
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

October			Year to Date				
84.1% 82.7%	66.6%	65.3%	79.0%	77.9%	59.6%	62.3%	60.2%
2017 2018 + 6.6% - 1.7% Single Fam	2019 2017 - 0.6% + 23.8%	2018 2019 6 + 2.6% - 4.4% ondo/TIC/Coop	2017 2018 + 2.7% + 3.4% Single Fam	2019 - <b>4.7%</b> ily	2017 + 0.5% Con	2018 + <b>4.5</b> %	2019 - <b>3.4</b> %

% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	73.6%	-8.9%	54.5%	-6.5%
Dec-2018	68.1%	-7.0%	45.9%	-15.6%
Jan-2019	60.0%	-14.9%	41.2%	+22.6%
Feb-2019	77.9%	-3.1%	53.0%	-10.0%
Mar-2019	73.3%	-4.8%	55.8%	-5.7%
Apr-2019	73.9%	-5.1%	55.2%	-17.1%
May-2019	79.9%	-5.7%	65.0%	-3.8%
Jun-2019	81.1%	-8.2%	64.6%	-5.4%
Jul-2019	82.6%	-3.3%	70.4%	+11.0%
Aug-2019	82.1%	+1.9%	58.9%	+2.1%
Sep-2019	74.8%	-7.7%	59.2%	-6.6%
Oct-2019	82.2%	-0.6%	65.3%	-4.4%
12-Month Avg	76.7%	-5.3%	58.7%	-4.2%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

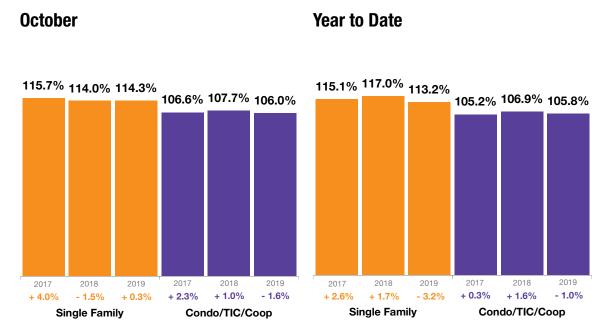
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



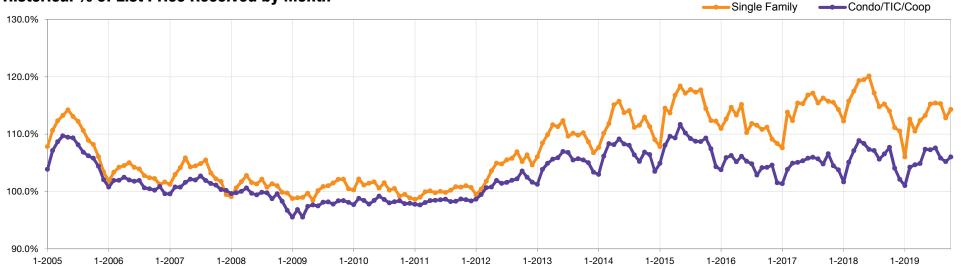
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	111.2%	-3.7%	104.1%	-0.4%
Dec-2018	110.5%	-3.3%	102.1%	-1.6%
Jan-2019	106.0%	-5.6%	101.0%	-0.7%
Feb-2019	112.6%	-2.8%	104.2%	-0.9%
Mar-2019	110.5%	-6.0%	104.7%	-2.2%
Apr-2019	112.4%	-5.8%	104.9%	-3.7%
May-2019	113.2%	-5.3%	107.4%	-0.9%
Jun-2019	115.3%	-4.0%	107.3%	0.0%
Jul-2019	115.4%	-1.5%	107.6%	+0.5%
Aug-2019	115.3%	+0.4%	105.8%	+0.2%
Sep-2019	112.8%	-2.2%	105.2%	-1.2%
Oct-2019	114.3%	+0.3%	106.0%	-1.6%
12-Month Avg*	112.8%	-3.3%	105.4%	-1.0%

<sup>\* %</sup> of List Price Received for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

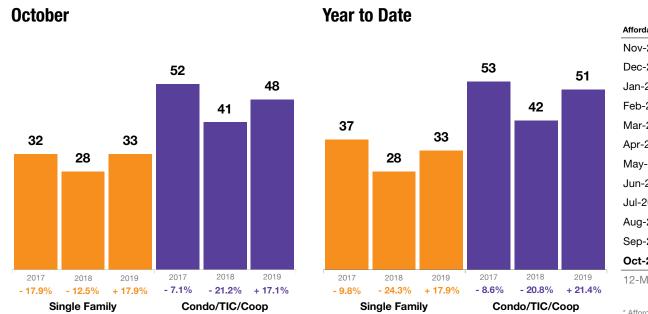
#### **Historical % of List Price Received by Month**



### **Housing Affordability Ratio**



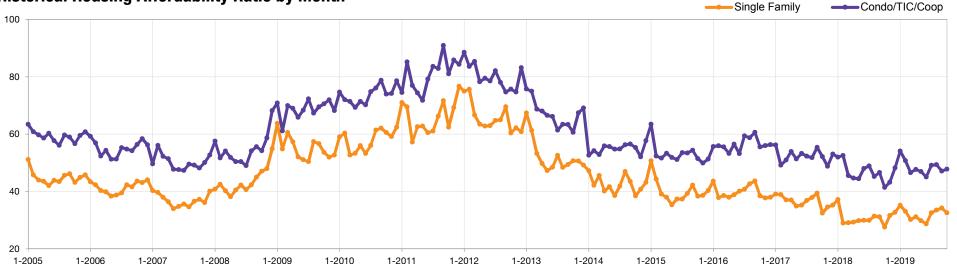
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	32	-8.6%	43	-12.2%
Dec-2018	33	-5.7%	48	-9.4%
Jan-2019	35	-5.4%	54	+3.8%
Feb-2019	33	+13.8%	51	-3.8%
Mar-2019	30	+3.4%	47	+2.2%
Apr-2019	31	+6.9%	48	+6.7%
May-2019	30	0.0%	47	+6.8%
Jun-2019	29	-3.3%	45	-6.3%
Jul-2019	33	+10.0%	49	0.0%
Aug-2019	34	+9.7%	49	+8.9%
Sep-2019	34	+9.7%	47	0.0%
Oct-2019	33	+17.9%	48	+17.1%
12-Month Avg*	32	+5.7%	31	+0.8%

<sup>\*</sup> Affordability Ratio for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

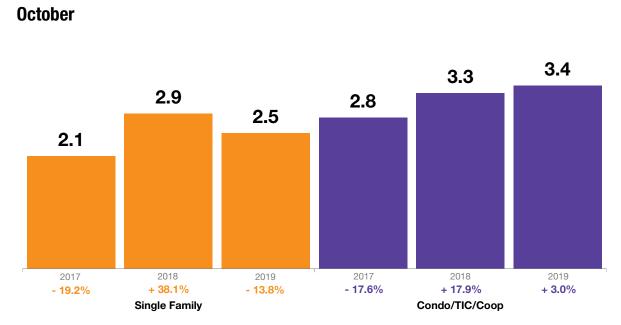
#### **Historical Housing Affordability Ratio by Month**



### **Months Supply of Inventory**



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Nov-2018	2.5	+47.1%	2.8	+12.0%
Dec-2018	1.8	+50.0%	2.0	+17.6%
Jan-2019	2.4	+41.2%	2.8	+16.7%
Feb-2019	2.5	+38.9%	2.9	+7.4%
Mar-2019	2.5	+19.0%	2.9	+11.5%
Apr-2019	2.6	+13.0%	3.0	+7.1%
May-2019	2.5	+19.0%	2.9	0.0%
Jun-2019	2.6	+13.0%	2.9	+3.6%
Jul-2019	2.4	0.0%	3.0	+15.4%
Aug-2019	2.7	+3.8%	3.0	+15.4%
Sep-2019	3.0	-6.3%	3.8	+15.2%
Oct-2019	2.5	-13.8%	3.4	+3.0%
12-Month Avg*	2.5	+14.0%	3.0	+10.6%

<sup>\*</sup> Months Supply for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



# **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	10-2016 10-2017 10-2018 10-2019	599	506	- 15.5%	6,141	5,778	- 5.9%
Pending Sales	10-2016 10-2017 10-2018 10-2019	542	538	- 0.7%	4,541	4,365	- 3.9%
Sold Listings	10-2016 10-2017 10-2018 10-2019	541	498	- 7.9%	4,410	4,145	- 6.0%
Median Sales Price	10-2016 10-2017 10-2018 10-2019	\$1,375,000	\$1,457,660	+ 6.0%	\$1,352,000	\$1,399,000	+ 3.5%
Avg. Sales Price	10-2016 10-2017 10-2018 10-2019	\$1,714,079	\$1,681,387	- 1.9%	\$1,604,612	\$1,651,902	+ 2.9%
Days on Market	10-2016 10-2017 10-2018 10-2019	26	25	- 3.8%	27	30	+ 11.1%
Active Listings	10-2016 10-2017 10-2018 10-2019	1,373	1,280	- 6.8%			
% of Properties Sold Over List Price	10-2016 10-2017 10-2018 10-2019	74.9%	73.7%	- 1.6%	70.4%	67.8%	- 3.7%
% of List Price Received	10-2016 10-2017 10-2018 10-2019	110.6%	110.1%	- 0.5%	111.1%	109.0%	- 1.9%
Affordability Ratio	10-2016 10-2017 10-2018 10-2019	30	38	+ 26.7%	32	39	+ 21.9%
Months Supply	10-2016 10-2017 10-2018 10-2019	3.1	3.0	- 3.2%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights) SF District 2:
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr) SF District 4:
- Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	<b>Active Listings</b>			Sold Listings			<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>		
	10-2018	10-2019	+/-	10-2018	10-2019	+/-	10-2018	10-2019	+/-	10-2018	10-2019	+/-	10-2018	10-2019	+/-
Single Family															
1 SF District 1	51	34	-33.3%	24	20	-16.7%	\$2,140,000	\$2,181,250	+1.9%	25	21	-16.0%	3.4	2.2	-35.3%
2 SF District 2	66	61	-7.6%	33	46	+39.4%	\$1,380,000	\$1,460,000	+5.8%	22	18	-18.2%	2.1	1.9	-9.5%
3 SF District 3	32	28	-12.5%	19	8	-57.9%	\$1,156,000	\$1,306,500	+13.0%	33	23	-30.3%	2.5	2.4	-4.0%
4 SF District 4	73	48	-34.2%	39	35	-10.3%	\$1,765,000	\$1,850,000	+4.8%	27	20	-25.9%	2.7	1.9	-29.6%
5 SF District 5	84	63	-25.0%	43	38	-11.6%	\$2,500,000	\$2,495,000	-0.2%	19	17	-10.5%	3.1	2.3	-25.8%
6 SF District 6	18	23	+27.8%	4	2	-50.0%	\$2,995,000	\$3,137,500	+4.8%	19	28	+47.4%	5.2	6.9	+32.7%
7 SF District 7	41	44	+7.3%	11	8	-27.3%	\$6,150,000	\$5,148,500	-16.3%	26	29	+11.5%	4.9	5.3	+8.2%
8 SF District 8	19	22	+15.8%	1	2	+100.0%	\$16,000,000	\$1,950,000	-87.8%	168	118	-29.8%	7.4	10.2	+37.8%
9 SF District 9	69	58	-15.9%	27	34	+25.9%	\$1,500,000	\$1,775,000	+18.3%	23	20	-13.0%	3.3	3.0	-9.1%
10 SF District 10	87	82	-5.7%	47	54	+14.9%	\$1,150,000	\$1,100,000	-4.3%	23	25	+8.7%	2.3	2.2	-4.3%
Condo/TIC/Coop															
1 SF District 1	35	45	+28.6%	18	16	-11.1%	\$1,275,000	\$1,363,000	+6.9%	17	21	+23.5%	2.5	3.3	+32.0%
2 SF District 2	10	15	+50.0%	11	6	-45.5%	\$1,280,000	\$1,245,000	-2.7%	21	20	-4.8%	2.2	3.8	+72.7%
3 SF District 3	8	10	+25.0%	3	3	0.0%	\$788,000	\$720,000	-8.6%	30	33	+10.0%	2.7	3.0	+11.1%
4 SF District 4	13	22	+69.2%	8	7	-12.5%	\$849,500	\$725,000	-14.7%	22	22	0.0%	2.4	4.3	+79.2%
5 SF District 5	89	96	+7.9%	48	49	+2.1%	\$1,384,250	\$1,650,000	+19.2%	21	16	-23.8%	2.4	2.7	+12.5%
6 SF District 6	78	56	-28.2%	28	18	-35.7%	\$1,000,000	\$1,250,000	+25.0%	27	20	-25.9%	3.2	2.5	-21.9%
7 SF District 7	78	77	-1.3%	20	30	+50.0%	\$1,414,000	\$1,544,000	+9.2%	24	23	-4.2%	3.1	2.9	-6.5%
8 SF District 8	184	159	-13.6%	49	39	-20.4%	\$1,149,000	\$1,135,000	-1.2%	27	30	+11.1%	4.5	4.1	-8.9%
9 SF District 9	303	305	+0.7%	105	82	-21.9%	\$1,250,000	\$1,119,000	-10.5%	32	38	+18.8%	3.3	3.7	+12.1%
10 SF District 10	35	32	-8.6%	3	1	-66.7%	\$850,000	\$742,000	-12.7%	29	105	+262.1%	5.1	5.3	+3.9%