Monthly Indicators



November 2019

In November, the Federal Reserve reduced its benchmark rate for the third time this year. This action was widely anticipated by the market. Mortgage rates have remained steady this month and are still down more than 1 percent from last year at this time. Residential new construction activity continues to rise nationally. The U.S. Commerce Department reports that new housing permits rose 5% in October to a new 12-year high of 1.46 million units.

New Listings were down 35.8 percent for single family homes and 47.4 percent for Condo/TIC/Coop properties. Pending Sales increased 1.1 percent for single family homes and 3.2 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 13.4 percent to \$1,619,000 for single family homes but decreased 1.1 percent to \$1,180,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 24.0 percent for single family units and 7.1 percent for Condo/TIC/Coop units.

While many economic signs are quite strong, total household debt has been rising for twenty-one consecutive quarters and is now \$1.3 trillion higher than the previous peak of \$12.68 trillion in 2008. While delinquency rates remain low across most debt types (including mortgages), higher consumer debt loads can limit future household spending capability and increase risk if the economy slows down.

Monthly Snapshot

+ 13.4% - 1.1% + 4.6%

One-Year Change in Median Sales Price Single Family One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview





Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	11-2016 11-2017 11-2018 11-2019	159	102	- 35.8%	2,724	2,458	- 9.8%
Pending Sales	11-2016 11-2017 11-2018 11-2019	187	189	+ 1.1%	2,113	2,073	- 1.9%
Sold Listings	11-2016 11-2017 11-2018 11-2019	220	196	- 10.9%	2,070	1,994	- 3.7%
Median Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,427,500	\$1,619,000	+ 13.4%	\$1,600,000	\$1,605,000	+ 0.3%
Avg. Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,864,335	\$1,998,445	+ 7.2%	\$1,974,856	\$2,021,768	+ 2.4%
Days on Market	11-2016 11-2017 11-2018 11-2019	26	24	- 7.7%	22	25	+ 13.6%
Active Listings	11-2016 11-2017 11-2018 11-2019	462	353	- 23.6%			
% of Properties Sold Over List Price	11-2016 11-2017 11-2018 11-2019	73.6%	77.0%	+ 4.6%	80.9%	77.7%	- 4.0%
% of List Price Received	11-2016 11-2017 11-2018 11-2019	111.2%	111.6%	+ 0.4%	116.3%	113.0%	- 2.8%
Affordability Ratio	11-2016 11-2017 11-2018 11-2019	32	32	0.0%	28	33	+ 17.9%
Months Supply	11-2016 11-2017 11-2018 11-2019	2.5	1.9	- 24.0%			

Condo/TIC/Coop Activity Overview



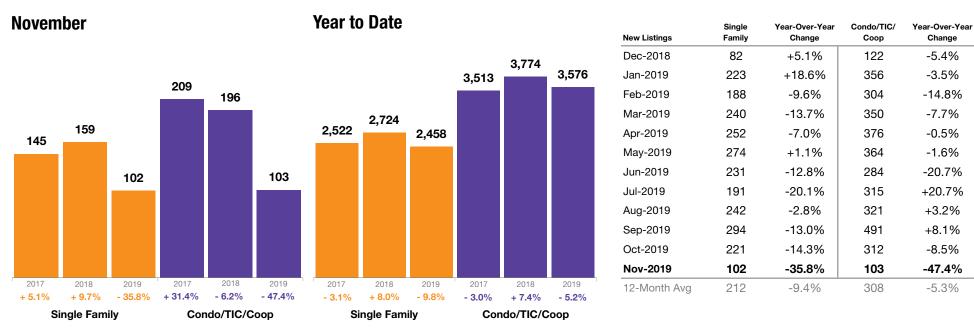
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

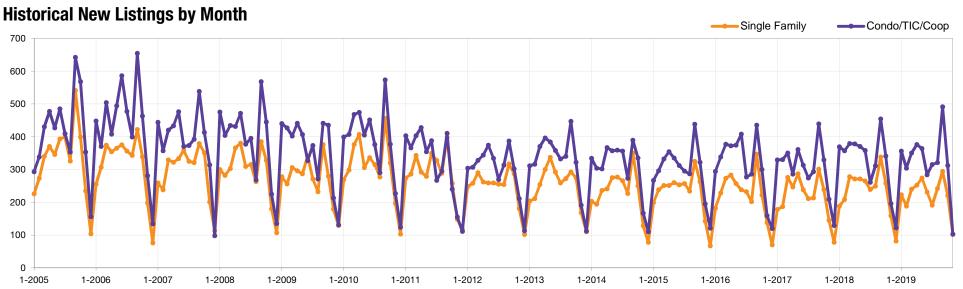
Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	11-2016 11-2017 11-2018 11-2019	196	103	- 47.4%	3,774	3,576	- 5.2%
Pending Sales	11-2016 11-2017 11-2018 11-2019	222	229	+ 3.2%	2,837	2,720	- 4.1%
Sold Listings	11-2016 11-2017 11-2018 11-2019	264	265	+ 0.4%	2,824	2,628	- 6.9%
Median Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,193,625	\$1,180,000	- 1.1%	\$1,200,000	\$1,238,400	+ 3.2%
Avg. Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,263,347	\$1,329,795	+ 5.3%	\$1,321,553	\$1,364,095	+ 3.2%
Days on Market	11-2016 11-2017 11-2018 11-2019	38	33	- 13.2%	31	34	+ 9.7%
Active Listings	11-2016 11-2017 11-2018 11-2019	714	621	- 13.0%			
% of Properties Sold Over List Price	11-2016 11-2017 11-2018 11-2019	54.5%	64.9%	+ 19.1%	61.5%	60.7%	- 1.3%
% of List Price Received	11-2016 11-2017 11-2018 11-2019	104.1%	105.2%	+ 1.1%	106.6%	105.7%	- 0.8%
Affordability Ratio	11-2016 11-2017 11-2018 11-2019	43	52	+ 20.9%	43	50	+ 16.3%
Months Supply	11-2016 11-2017 11-2018 11-2019	2.8	2.6	- 7.1%			

New Listings

A count of the properties that have been newly listed on the market in a given month.



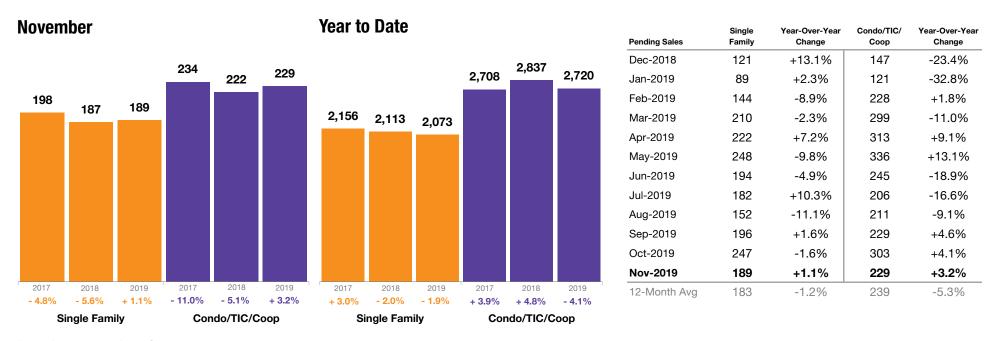


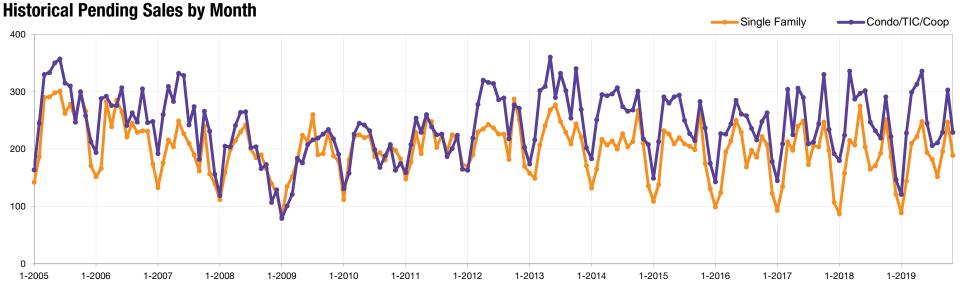


Pending Sales

A count of the properties on which offers have been accepted in a given month.



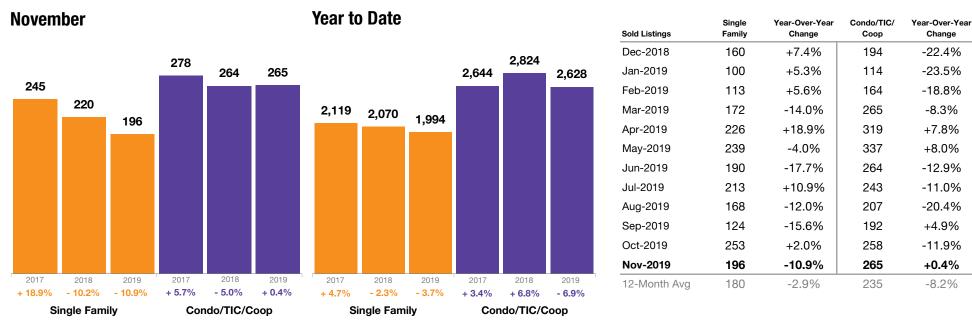


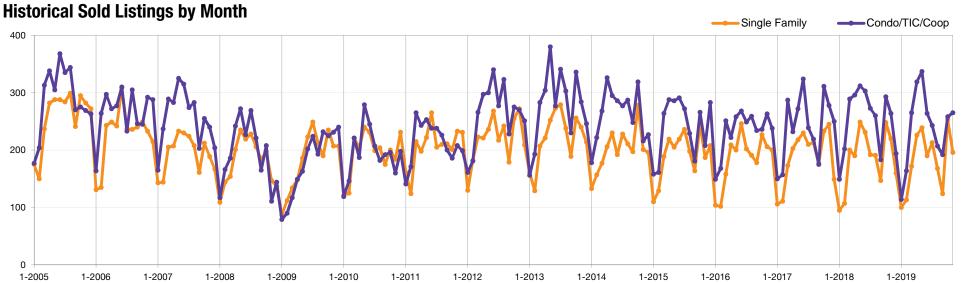


Sold Listings

A count of the actual sales that closed in a given month.







Median Sales Price



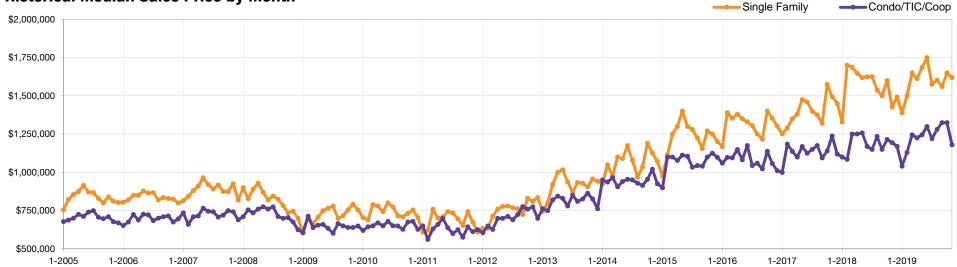


Year to Date November \$1,619,000 \$1,600,000 \$1,605,000 \$1,495,000 \$1,427,500 \$1,410,000 \$1,150,000 \$1,238,400 \$1,237,500 \$1,193,625 \$1,180,000 2017 2018 2019 2019 2017 2017 2018 2019 2017 + 10.5% - 4.5% + 13.4% + 17.0% - 3.5% - 1.1% + 6.0% + 13.5% + 0.3% + 5.3% + 4.3% + 3.2% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	\$1,492,500	+2.9%	\$1,170,000	+4.5%
Jan-2019	\$1,389,000	+4.4%	\$1,040,000	-5.5%
Feb-2019	\$1,500,000	-11.8%	\$1,130,000	+4.1%
Mar-2019	\$1,650,000	-2.2%	\$1,245,000	-0.4%
Apr-2019	\$1,612,500	-2.2%	\$1,225,000	-2.0%
May-2019	\$1,685,000	+4.1%	\$1,245,000	-1.0%
Jun-2019	\$1,750,000	+7.7%	\$1,299,500	+11.1%
Jul-2019	\$1,576,000	-3.1%	\$1,220,000	+6.1%
Aug-2019	\$1,602,500	+4.2%	\$1,281,250	+3.8%
Sep-2019	\$1,560,000	+4.0%	\$1,325,000	+15.2%
Oct-2019	\$1,650,000	+3.1%	\$1,325,000	+9.1%
Nov-2019	\$1,619,000	+13.4%	\$1,180,000	-1.1%
12-Month Avg*	\$1,600,000	+1.6%	\$1,230,000	+2.5%

^{*} Median Sales Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month



Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

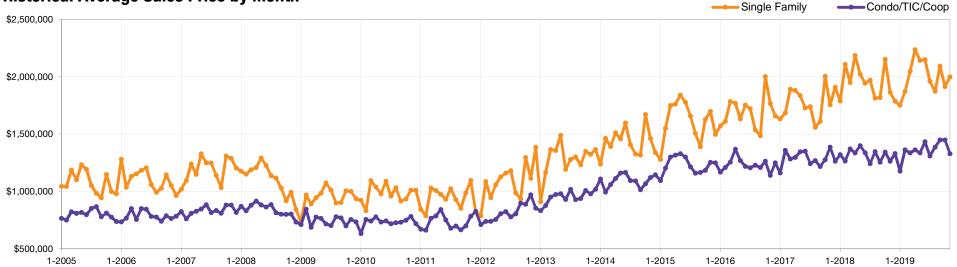


Year to Date November \$1,974,856 \$2,021,768 \$1,998,445 \$1,864,335 \$1.755.315 \$1,767,677 \$1,386,511 \$1,263,347 \$1,329,795 \$1,297,607 \$1,321,553 \$1,364,095 2017 2018 2019 2019 2018 2017 2017 2018 2017 - 0.7% + 6.2% + 7.2% + 21.6% - 8.9% + 5.3% + 3.3% + 11.7% + 2.4% + 5.3% + 1.8% + 3.2% **Single Family** Condo/TIC/Coop Single Family Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	\$1,786,072	-6.4%	\$1,329,973	+5.2%
Jan-2019	\$1,751,963	-2.0%	\$1,177,310	-10.9%
Feb-2019	\$1,871,058	-11.2%	\$1,363,140	+7.8%
Mar-2019	\$2,046,399	+5.0%	\$1,335,673	-2.6%
Apr-2019	\$2,235,456	+2.3%	\$1,363,254	+2.1%
May-2019	\$2,141,318	+6.0%	\$1,335,560	-4.5%
Jun-2019	\$2,148,466	+10.6%	\$1,433,874	+7.2%
Jul-2019	\$1,959,574	-0.5%	\$1,309,126	+5.4%
Aug-2019	\$1,872,478	+3.3%	\$1,386,808	+2.9%
Sep-2019	\$2,092,233	+15.0%	\$1,449,604	+15.4%
Oct-2019	\$1,915,038	-11.0%	\$1,448,485	+7.8%
Nov-2019	\$1,998,445	+7.2%	\$1,329,795	+5.3%
12-Month Avg*	\$2,004,260	+1.7%	\$1,361,749	+3.4%

^{*} Avg. Sales Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

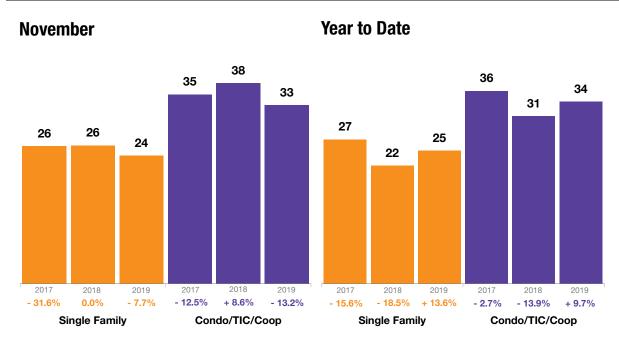
Historical Average Sales Price by Month



Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

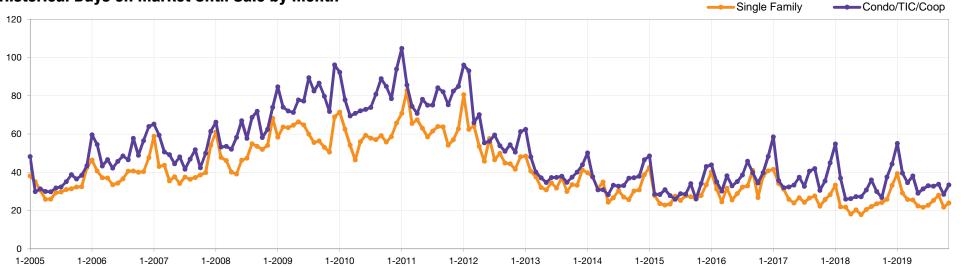




Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	33	+17.9%	44	-2.2%
Jan-2019	39	+18.2%	55	0.0%
Feb-2019	29	+31.8%	40	+8.1%
Mar-2019	26	+18.2%	35	+34.6%
Apr-2019	26	+44.4%	38	+46.2%
May-2019	22	+10.0%	29	+7.4%
Jun-2019	22	+22.2%	31	+14.8%
Jul-2019	23	+9.5%	33	+6.5%
Aug-2019	25	+13.6%	33	-8.3%
Sep-2019	28	+16.7%	34	+13.3%
Oct-2019	22	-8.3%	29	+7.4%
Nov-2019	24	-7.7%	33	-13.2%
12-Month Avg*	26	+13.2%	35	+7.1%

^{*} Days on Market for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

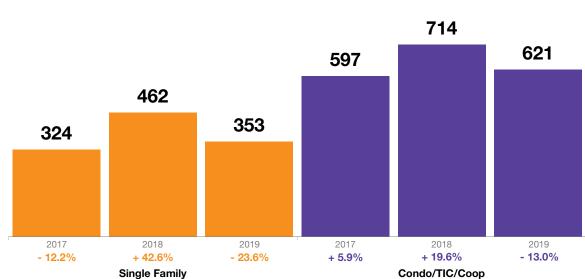


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



November



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	327	+46.0%	507	+22.2%
Jan-2019	445	+39.9%	686	+18.3%
Feb-2019	457	+30.2%	714	+8.7%
Mar-2019	464	+17.5%	709	+8.2%
Apr-2019	477	+10.4%	726	+3.1%
May-2019	467	+15.3%	716	-1.1%
Jun-2019	483	+12.6%	697	-2.7%
Jul-2019	450	-2.4%	710	+8.1%
Aug-2019	498	+1.6%	728	+8.7%
Sep-2019	558	-5.6%	915	+7.6%
Oct-2019	487	-9.8%	839	+0.5%
Nov-2019	353	-23.6%	621	-13.0%
12-Month Avg*	456	+7.2%	714	+4.8%

^{*} Active Listings for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month



% of Properties Sold Over List Price



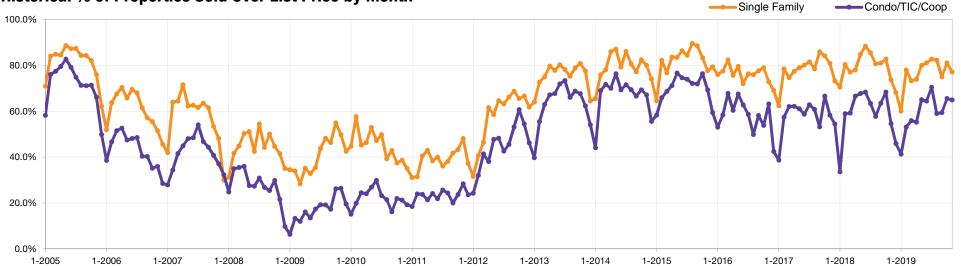
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

Novem	ber		Year to Date								
80.8%	73.6%	77.0%	58.3%	54.5%	64.9%	79.2%	80.9%	77.7%	59.4%	61.5%	60.7%
2017 + 11.0%	2018 - 8.9 % ngle Fam	2019 + 4.6 %	2017 - 7.6 % Co r	2018 - 6.5 % ado/TIC/C	2019 + 19.1 %	2017 + 3.5% Si	2018 + 2.1% ngle Fam	2019 - 4.0 %	2017 - 0.5% Co r	2018 + 3.5 % ndo/TIC/C	2019 - 1.3%

% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	68.1%	-7.0%	45.9%	-15.6%
Jan-2019	60.0%	-14.9%	41.2%	+22.6%
Feb-2019	77.9%	-3.1%	53.0%	-10.0%
Mar-2019	73.3%	-4.8%	55.8%	-5.7%
Apr-2019	73.9%	-5.1%	55.2%	-17.1%
May-2019	79.9%	-5.7%	65.0%	-3.8%
Jun-2019	81.1%	-8.2%	64.4%	-5.7%
Jul-2019	82.6%	-3.3%	70.4%	+11.0%
Aug-2019	82.1%	+1.9%	58.9%	+2.1%
Sep-2019	75.0%	-7.4%	59.4%	-6.3%
Oct-2019	81.0%	-2.1%	65.5%	-4.1%
Nov-2019	77.0%	+4.6%	64.9%	+19.1%
12-Month Avg	77.0%	-4.2%	59.7%	-2.1%

^{* %} of Properties Sold Over List Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

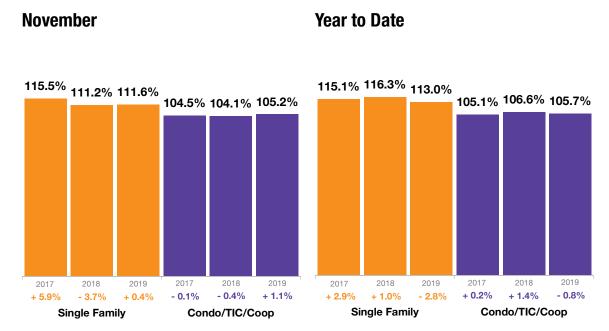
Historical % of Properties Sold Over List Price by Month



% of List Price Received



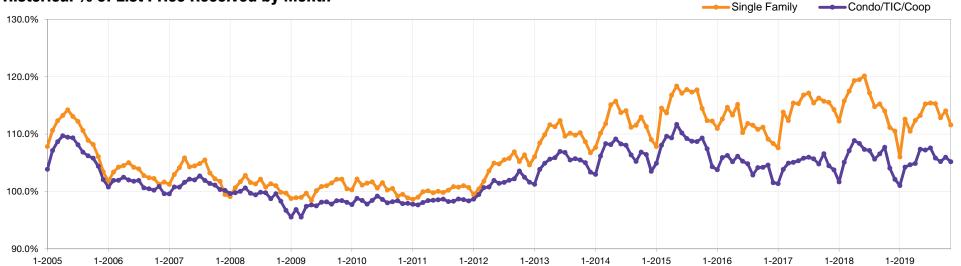
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	110.5%	-3.3%	102.1%	-1.6%
Jan-2019	106.0%	-5.6%	101.0%	-0.7%
Feb-2019	112.6%	-2.8%	104.2%	-0.9%
Mar-2019	110.5%	-6.0%	104.7%	-2.2%
Apr-2019	112.4%	-5.8%	104.9%	-3.7%
May-2019	113.2%	-5.3%	107.4%	-0.9%
Jun-2019	115.3%	-4.0%	107.2%	-0.1%
Jul-2019	115.4%	-1.5%	107.6%	+0.5%
Aug-2019	115.3%	+0.4%	105.8%	+0.2%
Sep-2019	112.9%	-2.1%	105.2%	-1.2%
Oct-2019	114.1%	+0.1%	106.0%	-1.6%
Nov-2019	111.6%	+0.4%	105.2%	+1.1%
12-Month Avg*	112.8%	-2.9%	105.4%	-0.9%

^{* %} of List Price Received for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical % of List Price Received by Month



Housing Affordability Ratio



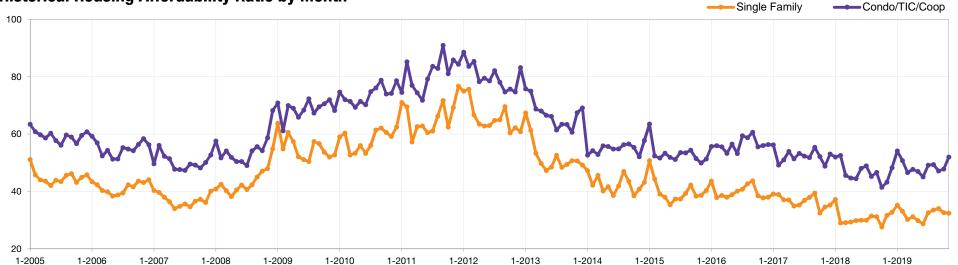
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

Novem	nber		Year to Date									,	
													<u> </u>
			49		52					52		50	F
				43							43		
35	32	32					37		33				A
								28					
													4
													(
2017 - 7.9%	2018 - 8.6 %	2019 0.0%	2017 - 12.5%	2018 - 12.2%	2019 + 20.9%	F	2017 - 2.6 %	2018 - 24.3 %	2019 + 17.9 %	2017 - 3.7%	2018 - 17.3%	2019 + 16.3%	1
	ingle Fam			do/TIC/C				ngle Fam			ido/TIC/C		*

Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	33	-5.7%	48	-9.4%
Jan-2019	35	-5.4%	54	+3.8%
Feb-2019	33	+13.8%	51	-3.8%
Mar-2019	30	+3.4%	47	+2.2%
Apr-2019	31	+6.9%	48	+6.7%
May-2019	30	0.0%	47	+6.8%
Jun-2019	29	-3.3%	45	-6.3%
Jul-2019	33	+10.0%	49	0.0%
Aug-2019	34	+9.7%	49	+8.9%
Sep-2019	34	+9.7%	47	0.0%
Oct-2019	33	+17.9%	48	+17.1%
Nov-2019	32	0.0%	52	+20.9%
12-Month Avg*	32	+3.3%	31	+10.3%

^{*} Affordability Ratio for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

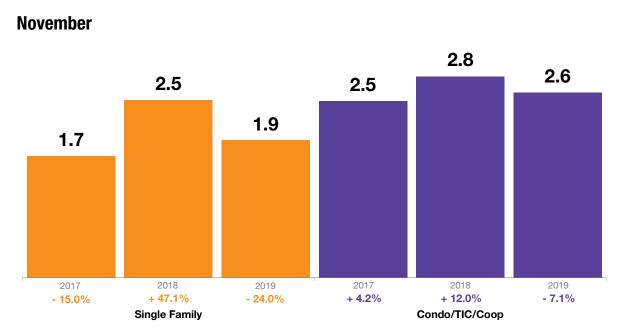
Historical Housing Affordability Ratio by Month



Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Dec-2018	1.8	+50.0%	2.0	+17.6%
Jan-2019	2.4	+41.2%	2.8	+16.7%
Feb-2019	2.5	+38.9%	2.9	+7.4%
Mar-2019	2.5	+19.0%	2.9	+11.5%
Apr-2019	2.6	+13.0%	3.0	+7.1%
May-2019	2.5	+19.0%	2.9	0.0%
Jun-2019	2.6	+13.0%	2.9	+3.6%
Jul-2019	2.4	0.0%	3.0	+15.4%
Aug-2019	2.7	+3.8%	3.1	+19.2%
Sep-2019	3.0	-6.3%	3.9	+18.2%
Oct-2019	2.7	-6.9%	3.5	+6.1%
Nov-2019	1.9	-24.0%	2.6	-7.1%
12-Month Avg*	2.5	+9.7%	3.0	+9.5%

^{*} Months Supply for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview





Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings	11-2016 11-2017 11-2018 11-2019	355	205	- 42.3%	6,498	6,034	- 7.1%
Pending Sales	11-2016 11-2017 11-2018 11-2019	409	418	+ 2.2%	4,950	4,793	- 3.2%
Sold Listings	11-2016 11-2017 11-2018 11-2019	484	461	- 4.8%	4,894	4,622	- 5.6%
Median Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,300,000	\$1,360,000	+ 4.6%	\$1,350,000	\$1,387,444	+ 2.8%
Avg. Sales Price	11-2016 11-2017 11-2018 11-2019	\$1,536,523	\$1,614,080	+ 5.0%	\$1,597,879	\$1,647,825	+ 3.1%
Days on Market	11-2016 11-2017 11-2018 11-2019	32	29	- 9.4%	28	30	+ 7.1%
Active Listings	11-2016 11-2017 11-2018 11-2019	1,176	974	- 17.2%			
% of Properties Sold Over List Price	11-2016 11-2017 11-2018 11-2019	63.2%	70.1%	+ 10.9%	69.7%	68.0%	- 2.4%
% of List Price Received	11-2016 11-2017 11-2018 11-2019	107.3%	107.9%	+ 0.6%	110.7%	108.9%	- 1.6%
Affordability Ratio	11-2016 11-2017 11-2018 11-2019	34	38	+ 11.8%	33	38	+ 15.2%
Months Supply	11-2016 11-2017 11-2018 11-2019	2.7	2.3	- 14.8%			

Activity by District

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- F District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- F District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings		Sold Listings		Median Sales Price		Days on Market			Months Supply					
	11-2018	11-2019	+/-	11-2018	11-2019	+/-	11-2018	11-2019	+/-	11-2018	11-2019	+/-	11-2018	11-2019	+/-
Single Family															
1 SF District 1	48	24	-50.0%	19	18	-5.3%	\$1,850,000	\$1,812,500	-2.0%	26	18	-30.8%	3.1	1.5	-51.6%
2 SF District 2	54	34	-37.0%	36	39	+8.3%	\$1,327,000	\$1,375,000	+3.6%	23	18	-21.7%	1.7	1.0	-41.2%
3 SF District 3	27	18	-33.3%	15	12	-20.0%	\$1,160,000	\$1,202,500	+3.7%	33	35	+6.1%	2.1	1.5	-28.6%
4 SF District 4	55	33	-40.0%	34	27	-20.6%	\$1,600,000	\$1,510,000	-5.6%	21	25	+19.0%	2.0	1.3	-35.0%
5 SF District 5	66	53	-19.7%	35	30	-14.3%	\$2,150,000	\$2,275,000	+5.8%	25	28	+12.0%	2.4	1.9	-20.8%
6 SF District 6	17	19	+11.8%	1	3	+200.0%	\$5,750,000	\$3,210,000	-44.2%	9	47	+422.2%	4.8	5.7	+18.8%
7 SF District 7	36	32	-11.1%	12	10	-16.7%	\$4,447,500	\$5,150,000	+15.8%	35	34	-2.9%	4.3	3.8	-11.6%
8 SF District 8	18	20	+11.1%	2	3	+50.0%	\$3,040,000	\$2,175,000	-28.5%	14	23	+64.3%	7.4	8.9	+20.3%
9 SF District 9	61	50	-18.0%	23	24	+4.3%	\$1,480,000	\$1,815,000	+22.6%	33	23	-30.3%	3.0	2.6	-13.3%
10 SF District 10	80	70	-12.5%	43	30	-30.2%	\$1,000,000	\$1,118,875	+11.9%	25	21	-16.0%	2.2	1.9	-13.6%
Condo/TIC/Coop															
1 SF District 1	34	39	+14.7%	16	14	-12.5%	\$1,251,000	\$1,500,000	+19.9%	40	28	-30.0%	2.4	3.0	+25.0%
2 SF District 2	7	9	+28.6%	3	6	+100.0%	\$675,000	\$995,000	+47.4%	85	27	-68.2%	1.5	2.3	+53.3%
3 SF District 3	11	6	-45.5%	4	6	+50.0%	\$930,000	\$1,006,500	+8.2%	29	41	+41.4%	3.7	1.6	-56.8%
4 SF District 4	13	12	-7.7%	7	8	+14.3%	\$1,270,000	\$844,000	-33.5%	43	48	+11.6%	2.5	2.1	-16.0%
5 SF District 5	69	65	-5.8%	42	45	+7.1%	\$1,532,500	\$1,325,000	-13.5%	25	24	-4.0%	1.8	1.8	0.0%
6 SF District 6	71	37	-47.9%	24	28	+16.7%	\$1,225,000	\$1,088,944	-11.1%	48	30	-37.5%	2.9	1.7	-41.4%
7 SF District 7	71	58	-18.3%	32	30	-6.3%	\$1,315,000	\$1,300,000	-1.1%	24	29	+20.8%	2.9	2.2	-24.1%
8 SF District 8	152	128	-15.8%	36	35	-2.8%	\$1,013,006	\$1,049,000	+3.6%	51	38	-25.5%	3.7	3.3	-10.8%
9 SF District 9	257	240	-6.6%	93	89	-4.3%	\$1,065,000	\$1,190,000	+11.7%	36	38	+5.6%	2.8	2.9	+3.6%
10 SF District 10	29	27	-6.9%	7	4	-42.9%	\$620,000	\$509,000	-17.9%	61	31	-49.2%	4.4	4.7	+6.8%